





Fleet Management, Mobility & IoT Solutions





- √ Company Profile
- ✓ Certifications and Awards
- ✓ Unique Advantages
- √ Key Data Points
- ✓ How it works?
- ✓ Trinetra's Lifecycle Management
- ✓ Modules & Features
- ✓ Specialized Solutions
- ✓ Benefits







Company Profile

- High quality Fleet Management, Mobility & IoT Solutions
- Cutting-Edge hardware design & industry-leading WEB technologies
- Real-time Location, Tracking & Security
- Specialized Integrated Solutions
- End-to-End Quality of Service

Satisf

300+
Satisfied Clients



Global Presence

- Canada: Research & Development Centre
- India: Software Development & Support Centre
- UAE: Sales, Marketing & Implementation Support
- Network of Channel Partners (including GCC)
- Partnership with Large System Integrators (LSI)



15+ Global Locations With Local Support







Product Certifications









- ISO 9001:2015 Quality-Certified Company.
- Telecommunications Regulatory Authority (TRA) approved for UAE region.
- Security Industry Regulatory Agency (SIRA) approved for UAE region.
- Silver Technology partner on HPE & Alliance partner Solutions

Implementation in 15+ Countries





























Global Awards

- Winner of "Excellence in Location-based Services" in CeBIT Australia out of 18 competing international companies
- Winner of "Best Exhibitor award" in CeBIT INDIA 2016
- Awarded by STPI (Software Technology Parks of India) for the STPI Awards for the state of Tamil Nadu

Special Recognitions

- Trinetra has been recognized & chosen as the Nodal Office for Coimbatore region for the prestigious program "Digital India" an initiative from honorable Prime Minister of INDIA
- Chosen as the Telematics Partner for the industry specific show Commercial Vehicles Middle East (CVME), Dubai
- Invited to exhibit in NOKIA Middle East Annual Event & invited as a Keynote Speaker in an industry specific show Commercial Vehicles Middle East (CVME), Dubai





Unique Advantages

✓ Solution Focus Approach

- Industry Specific Solutions & KPI's
- Cloud computing solution
- Specialized Solutions
- Business Intelligence
- Customer oriented Reports
- Proven domain Expertise

✓ Customer Focus Approach

- Presales Technical Support
- Post Sales for partners / clients
- Multi Map support
- Multilingual Support (English & Arabic)
- Mobile App (Android & iOS)

✓ Cutting Edge Product Design

- Robust Hardware design
- Implementation in 15+ countries
- Integration of both Hardware & Software
- Full Intellectual Property ownership
- Proprietary Protocol Enabling extensive level of customization
- Over-the-Air Firmware upgrade
- Server Uptime of above 99%
- Award Winning User Friendly Application







Key Data Points

- ✓ A typical truck consumes approximately 4 lit/hr while idling
- ✓ Globally, approximately 6% of all fleet vehicles are involved in a collision each year.
- ✓ Reduction in average time per job by 14.8% and a 9.9% decrease in overtime pay
- ✓ Reduce Fuel Consumption by 13.2%
- ✓ Extend life of service vehicles by 16%
- ✓ Reduce Fleet Insurance Costs Up To 15%



References:

- ScientificAmerican.com
- AutomotiveDigest.com
- Energy.gov
- ❖ GreenFleetMagazine.com
- FieldTechnologiesOnline.com







Vehicles Mounted with Trinetra Hardware





Trinetra's Lifecycle Management

-OEM

Trinetra's Support Trinetra Software **Solution** -Scalable, Modular Web & App more **Implementation Device Management** -Proven device track record

Project Management

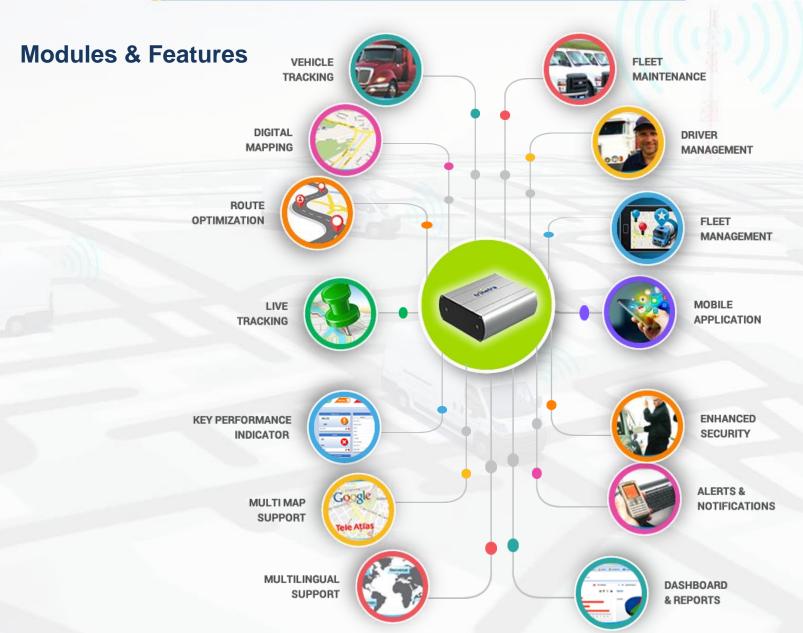
- Planning, Execution, Monitoring Checklists/ Audits & Governance

- Business Users, Station Managers &
- Product Consultant. Technician teams
- L1 & L2 support

- User Training
- Device Installation / trouble shooting











Mobile Application













Specialized Integration Solutions in Telematics

✓ Driver Identification & Management

- Scheduling & Incentives
- Ratings & Behaviors

✓ Cold Storage Monitoring

- Temperature Sensing
- Temperature Status Monitoring

✓ Mobile Data Terminal (MDT)

- Dispatch Services
- 2-Way Communication

✓ RFID Integration

- Identification & Authentication
- Student, Employee Tracking









Industry-based Solutions

Corporate Fleet Management







Oil & Gas Companies

Cool Storage & Reefer Trucks







Emergency Medical Services









Waste Management







Remote Generator Monitoring



Travel & Tour Operators





Benefits

- Comprehensive Asset Monitoring
- Improved Customer Service
- Increased Utilization from your Assets
- Enhanced Vehicle & Driver Safety
- Maximized Productivity
- Decreased Overtime
- Reduced Operational Costs

















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Installations in 15+ Countries















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Q & A Thank You

Looking Forward for a long-term strategic relationship